

## TOEIC 900 Business English Lesson:

### Lesson 28: Leadership and Management Styles Discussion

#### Role-Play Dialogue Text (Approx. 10 minutes):

**Mentor:** Good morning. Today, let's discuss different leadership styles and management techniques.

**Manager:** Good morning. What style do you think is most effective for our team?

**Mentor:** I believe we should adopt a transformational leadership approach. If you empower your team, then you could see increased innovation and productivity.

**Manager:** That's a compelling argument. What are some key practices of this style?

**Mentor:** I propose that you focus on open communication and lead by example. This approach might foster a more motivated work environment.

**Manager:** I understand. I will work on incorporating these practices into my management style.

**Mentor:** Excellent. I'm confident that this change will be beneficial for your team's performance.

**Manager:** Thank you for your guidance.

#### Comprehension Questions and Sample Answers (Approx. 5 minutes):

1. **Q:** What leadership style is being discussed?

**A:** Transformational leadership.

2. **Q:** How is the conditional sentence used?

**A:** "If you empower your team, then you could see increased innovation and productivity."

3. **Q:** Which modal verbs are used in the dialogue?

**A:** "Should" and "could/might" (e.g., "you should adopt" and "this approach might foster").

4. **Q:** What key practices are proposed?

**A:** Open communication and leading by example.

**Teacher's Lesson Points (Concise Version):**

- **Prep:** Review vocabulary (leadership, transformational, management style, empowerment, innovation).
  - **Intro (2–3 min):** Discuss different leadership styles briefly.
  - **Reading & Analysis (10 min):** Student reads dialogue aloud; emphasize persuasive language.
  - **Comprehension (5 min):** Ask questions; provide feedback.
  - **Role-Play:** Teacher as Mentor, student as Manager.
  - **Wrap-Up (2–3 min):** Recap key points; assign homework (prepare a reflection on your management style using modal verbs and conditionals).
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