

TOEIC LESSON MANAGEMENT (25- minute lesson)

GENERAL INSTRUCTIONS

- A. Orient student on what he/she will do in each type of test. Do this only on chapter 1. **For the remaining chapters; you don't have to do the orientation.**
- B. Student must type his/her answer on the Skype chat box.
- C. Read the choices/ conversation for students using the correct pacing and enunciation. (for listening test)
- D. Read clearly.

Part III: Short Conversations

- A. Tell student that he /she will listen to a conversation. This conversation is not found in his/her copy.
- B. After each conversation, he she must answer the question that is found in his/her copy.
- C. Process student's answer one at a time.
- D. Focus more on the item where student commits mistake. Guide him/her on the correct strategy to use when he/she encounters this test.
- E. Commend student if he/she chooses the correct answer.

REVIEW HOMEWORK from TOEIC 8-2 **(refer to TOEIC 8-2 for answers)**

Part 3: Short Conversations Tapescripts

1. W: Hang up and try again.

M: But I don't even get a signal.

W: Well there maybe some problem with the lines, because Sue has the same problem?

1. What are they talking about?

A. a problem with the telephone

B. a problem with the fax machine

C. a computer crash

D. A problem with the Internet connection

2. W: Honey, we need to cut our expenses. I think we should refinance our mortgage. I heard an ad on the radio today. It said that the interest rate right now is only 5 percent.

M: Hmm... That's a good idea. What's our mortgage payment now, about \$300 a month?

W: Yes. I called the phone number on the radio ad. The gentleman said we could lower our payment to about \$200 a month if we refinance soon.

M: Let's make an appointment with the mortgage company. We sure could use an extra hundred bucks each month.

2. Who most likely are the speakers?

A. Employer and employee

B. Banker and client

C. Salesman and customer

D. Husband and wife.

3-4. M: Oh no. The phone company dropped my call again, right in the middle of the conversation! I'm fed up with Z-Mobile!

W: I use Rewired. I hardly ever get dropped, and long distance calls in the US and Canada are free. Plus, I can choose four friends to talk with each month as long as I like.

M: Really? You get unlimited minutes with four people? How much do you pay each month?

W: I pay a flat fee of \$70 for up to 700 minutes, but you can choose pay-as-you go plans too. I really like Rewired. You should check it out.

3. What problem does the man have?

- A. He dropped his phone
- B. He paid too much money
- C. His call got cut off
- D. His minutes were limited

4. How much does the woman pay every month?

- A. \$17
- B. \$70 +
- C. \$70
- D. It depends on plan

5-7. M: Good day, how can I help you madam?

W: I'm afraid I need to return this mobile phone. You see, it doesn't work properly. First of all, the numbers 5 and 9 stick when I dial. Secondly, the camera won't switch on when I want to take pictures.

M: I see. Terribly sorry about that. Our store policy is no refunds, but as long as you have your receipt, you can exchange the phone for any model of equal or lesser value. And I'll check to make sure your new phone works properly before you leave the store.

W: Thank you very much. I'll have a look around then, and decide which one I want. Do you have any recommendations?

5. What problem does the woman have?

- A. Her cell phone isn't working.
- B. Her keyboard is stuck.
- C. Her camera is broken.
- D. Her receipt has been lost.

6. Where is this conversation taking place?

- A. In an office
- B. In a store
- C. At a party
- D. At a conference

7. What will the man probably do next?

- A. Return the woman's money
- B. Fix the woman's phone
- C. Help the woman choose a phone
- D. Help the woman find her receipt

8-10. W: Hello, my name is Sarah Simmons, and I'd like to cancel my cable-TV service please.

M: Certainly, Ms. Simmons. Could I ask the reason why you're canceling?

W: It's just too expensive right now, and there are so many channels that we never watch. We're finding it's not a good value for our money.

M: I understand, ma'am. I see that you have our premium package. Have you considered trying a different package, such as cable basic or basic-plus? These cost less, and also give you fewer channels.

W: We've considered it, but we can't afford even basic cable right now. You see, my husband was just laid-off. So I'm afraid we'll need to cancel all cable for the time being.

8. What does the woman want to do?

- A. Sell her TV set
- B. Stop receiving cable television
- C. Cancel her latest cable bill
- D. Add more cable channels

9. What does the man suggest?

- A. Switching to a cheaper package
- B. Upgrading to premium cable
- C. Watching less television
- D. Looking for a job

10. Why does the woman say she can no longer afford cable?

- A. Her husband lost his job.
- B. There are too many channels.
- C. She is out of work.
- D. It is not a good value.

11. M: This flat-screen TV looks like a pretty good deal. It's on sale for \$399. What do you think?

W: That's a good price, but we should compare before we buy. I saw an ad where Video Plus promises to match any competitor's offer. And TVs might be cheaper there anyway. I think we ought to look in at least two stores before we get anything.

M: Yeah, we could, but when you figure in the cost of time and gas getting to another store, it might end up being cheaper just to buy it here right now. What if we go to Video Plus and it's not any cheaper, but they just match the price?

W: Yeah, I see your point, but I'd feel better if we could compare anyway. If the TV is only \$300 at the other store, then it's worth the time and gas to go there. How about if I call Video Plus and ask them?

M: All right, that's a good idea. While you're doing that, I'm going to check out MP-4s.

11. What are the speakers mainly discussing?

A. The price of electronics

(M: This flat-screen TV looks like a pretty good deal. It's on sale for \$399. What do you think?

W: That's a good price, but we should compare before we buy)

- B. Different TV brands
- C. Where to buy a television
- D. The cost of MP-4s

12. What does the woman want to do?

A. Compare prices

(The woman said: "That's a good price, but we should compare before we buy")

- B. Pay \$399
- C. Buy gas
- D. Match the price

13. Where is this conversation probably taking place?

- A. In an office
- B. In a supermarket
- C. In an electronics store
- D. In a warehouse

14. W: Pardon me sir. I need to plug-in my laptop computer.

Would you mind if I used the outlet by your chair?

M: Not at all, but I'm afraid it doesn't work. I tried it earlier.

W: Oh, that's a problem. I guess we can't always count on the outlets. After all, this is a coffee shop, not an office. But it seems all the other outlets are being used.

M: Why don't you ask at the counter? Maybe they have an extension cord, so you could plug into an outlet down the hall near the restrooms.

14. What problem do the speakers have?

- A. Every outlet is in use.
- B. The network is down.
- C. A file has been deleted.
- D. An electrical outlet does not work.

(The man said: "Not at all, but I'm afraid it doesn't work. I tried it earlier.")

15. M: I don't know. I think I like the JZ computer better. What do you think?

W: Well, the JZ does have more memory, and it has a lot of extra features. But I think we get more for our money with the Zell.

M: Yeah, the Zell is a lot cheaper. JZ and Zell are both good brands, so I'm OK with either one. It's your call.

15. What are the speakers mainly discussing?

- A. How much money to spend
- B. Where to buy a computer
- C. How much memory they need
- D. Which computer to purchase