## **Part 3: Short Conversations**

#### Directions:

In this part of the test, you will hear short conversations between two people. In a real test, each conversation will not be written in your test book. You will hear the conversation only once, so you must listen carefully to understand what the speakers say.

In the test book, you will read a question about each conversation. The question will be followed by four answer choices. You are to choose the best answer to each question.

### 1. Where is this conversation taking place?

- A. At a restaurant
- B. At a bank
- C. At a department store
- D. In an airport

# 2. How many eggs is she buying?

- A. 5
- B. 3.6 dozens
- C. 4 dozens
- D. 42

# 3. What is the relationship between the speakers?

- A. Salesman-buyer
- B. Employer-employee
- C. Manager-assistant
- D. Colleague-colleague

# 4. What is the man's problem?

- A. He doesn't have enough money.
- B. His order is too heavy.
- C. He needs the order within a week.
- D. He ordered the wrong materials.

### 5. What does the man want to do?

- A. Learn how diamonds are made
- B. Choose a necklace
- C. Buy a gift for his wife
- D. Get his money back



### 6. What does the woman suggest?

- A. Hand-picking diamonds
- B. Narrowing the selections
- C. Making an exchange
- D. Calling the man's wife

#### 7. What does the man say about the sale?

- A. He wants to go too.
- B. The items are overpriced.
- C. He does not need a new TV.
- D. There are too many people.

#### 8. What is the main purpose of the discussion?

- A. To compare prices.
- B. To make small talk.
- C. To buy a TV.
- D. To decide on a brand.

#### 9. What problem does the woman have?

- A. Her husband has been laid off from his job.
- B. She does not like the color of the vehicle.
- C. She does not have \$1,000s
- D. Her work hours have been decreased.

# 10. What is the main purpose of the discussion?

- A. To negotiate
- B. To collaborate
- C. To debate
- D. To litigate

#### 11. What does the man want to do?

- A. Order more inventory
- B. Talk to Mitch Graham
- C. Buy a new pet
- D. Talk to Ms. Crockett

# 12. What is the woman's position?

- A. Receptionist
- B. Manager
- C. Salesperson
- D. Account executive



### 13. What problem do the speakers have?

- A. They cannot locate Ms. Crockett.
- B. An employee is unavailable.
- C. They have too much dog food.
- D. Mitch Graham didn't complete an order.

## 14. What position does the man hold?

- A. Banker
- B. Cashier
- C. Shopper
- D. Executive

### 15. How does the woman pay?

- A. With a special card
- B. With cash
- C. With a credit card
- D. With a check

