

# TOEIC LESSON MANAGEMENT

(25- minute lesson)

## GENERAL INSTRUCTIONS

- A. Orient student on what he/she will do in each type of test. Do this only on chapter 1. **For the remaining chapters; you don't have to do the orientation.**
- B. Student must type his/her answer on the Skype chat box.
- C. Read the short talks for students using the correct pacing and enunciation. (for listening test)
- D. Read clearly.

### Part 4: Short Talks

- A. Tell student that he/she is going to listen to short talks. These short talks may be in the form of an advertisement, announcement, recorded message, and speech.
- B. He she must listen carefully and attentively.
- C. Tell him/ her that you will only read the short talk once.
- D. Emphasize to which question-item the short talk will refer.
- E. Let the student answer all the questions for 10 seconds after hearing the short talk.
- F. Do not interrupt student as he/she answers. Make the 10-second time given be silent so that student can concentrate.
- G. After he/she has answered, process all his/her answers.
- H. Focus more on the item which he/she commits mistake.

## Part 4: Short Talks Tapescript

Questions 1 through 3 refer to the following statement.

We offer three types of family plans. Our Basic plan has a \$1,000 deductible. It includes six doctors' visits a year with a \$25 co-pay, and covers all your diagnostic treatments -- x-rays and blood tests, things like that. But it doesn't cover vision check-ups or prescription drugs. Our Plus plan has a \$1,500 deductible and gives you the same benefits as the Basic, but also covers prescription drugs and vision. Our Premium plan has a \$2,000 deductible and includes all aspects of our Basic and Plus plans. The difference is that it will give you more coverage for major surgeries and life-threatening emergencies -- up to 80 percent coverage for instances that require surgery or prolonged hospital stays. If you go to our website, we have a chart comparing the plans and detailing exactly what each one offers.

1. Who is most likely listening to the talk?

- A. Health-insurance customers
- B. Life insurance sales people
- C. University business students
- D. National government officials

2. What is the main purpose of the talk?

- A. To explain three plans
- B. To sell the premium plan
- C. To promote the Basic plan
- D. To detail the Plus plan

3. What does the speaker suggest?

- A. Signing up for the premium plan
- B. Coming to the company store
- C. Visiting the company website
- D. Phoning for more information

**Questions 4 through 6 refer to the following advertisement.**

Feeling run down? Low on energy? Like you'll never make it through the day? Then it's time for you to Rev Up. One package of Rev Up contains enough vitamins and minerals to energize you for five straight hours. And the best part is, you won't come crashing down even more tired than when you started. Mix amazing Rev Up with a glass of cold water, and you'll feel energized and ready to tackle the busy day ahead of you. Rev Up contains more than 100 percent of the vital nutrients your body needs to help you think clearly and perform at maximum efficiency. Rev Up comes in three great flavors -- grape, lime and cherry -- and is available at supermarkets throughout the Tri-County area. When you're down, Rev it Up, with Rev Up.

4. What is being advertised?

- A. Heart medication
- B. An energy drink**
- C. A cola beverage
- D. Instant coffee

5. What does the speaker claim about Rev Up?

- A. It will make you stronger.**
- B. It is a new type of drug.
- C. It will leave you tired.
- D. It works for five hours.

6. Where can people buy Rev Up?

- A. In pharmacies
- B. In supermarkets**
- C. Only online
- D. At coffee shops

**Questions 7 through 9 refer to the following advertisement.**

Hey guys. Are you having trouble sleeping at night? Pat O'Donnell here, and I was too, until I discovered Snoozers. I'd tried everything -- pills, tea, counting sheep -- but nothing was working for me. Then a friend introduced me to Snoozers, an amazing medication that worked the first time I tried it, and has kept on working to give me the rest I deserve. Snoozers is an herbal remedy that interacts naturally with your body, leaving you relaxed and ready to lay down and sleep. Just one teaspoonful, mixed with warm water, is all you need to ensure a good night's rest. Try it today for free! For a limited time, you can get a free sample by calling 1-888-666-5454. That's 1-888-666-5454. Take it from me, Pat O'Donnell, Snoozers works! Don't spend another night thrashing and turning. Call 1-888-666-5454 for your free Snoozers sample now!

7. What is being advertised?

- A. Pat O'Donnell
- B. A free sample
- C. Pills
- D. A sleep aid

8. What does the speaker suggest?

- A. Trying a new medication
- B. Drinking tea
- C. Counting sheep
- D. Drinking water

9. What should listeners do?

- A. Contact Pat O'Donnell
- B. Dial a phone number
- C. Go to a drug store
- D. Buy a sample

**Questions 7 through 9 refer to the following announcement.**

Thank you for coming in today. Goldie's Gym is a great place to work out! If you're a new member, or if you haven't had time to get your free body-fat test, be sure and come by the trainer's desk to get that done. What can be measured, can be improved. While you're there, ask about our individualized workout programs. Goldie's offers a wide variety of exercise options, from step aerobics to swimming basketball to racquetball, to help you meet your fitness goals. And our personal trainers are experts in designing a weight-lifting program that is just right for you. Thanks again for choosing Goldie's. Have a great day!

10. Where would this announcement most likely be heard?

- A. At a fitness club
- B. At a birthday party
- C. At a cafeteria
- D. At a concert

11. What is being offered?

- A. Membership discounts
- B. A free prize drawing
- C. Personalized training
- D. Money-back guarantees

12. What should listeners do if they want a body-fat test?

- A. Go to the trainer's desk
- B. Sign up at the front desk
- C. Send a check with the fee
- D. Design a workout program

## HOMEWORK

19. You see the road through it.
- windscreen
  - carburetor
  - ignition
  - spark plugs
  - timing chain
20. When you want to go faster, you press this.
- brake pedal
  - clutch
  - gearbox
  - accelerator
  - carburetor
21. You turn these on when it is dark so you can see the road.
- headphones
  - headlights
  - taillights
  - panel lights
  - spotlights
22. Whenever you want to shift up or down, you press this down.
- gearbox
  - gas
  - accelerator
  - clutch pedal
  - brake pedal
23. This cools down your engine.
- radiator
  - battery
  - distributor
  - taillights
  - pump
24. This provides your battery with the electricity it needs.
- spark plugs
  - ignition
  - generator
  - accumulator
  - alligator
25. If the road is bumpy, these help to dampen the bumps.
- fenders
  - bumpers
  - shock absorbers
  - turn indicators
  - steering wheel
26. If you want to turn left or right, you put these on.
- headlights
  - turn indicators
  - horn
  - steering wheel
  - rack and pinion
27. You use this when you start a cold engine.
- brakes
  - choke
  - amp meter
  - fuel tank
  - gearbox
28. This lubricates your engine.
- grease
  - fuel
  - water
  - oil
  - cream

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d. turn indicators e.  
steering wheel

26.If you want to turn left or right, you put these on. a.  
headlights  
b. turn indicators c.  
horn  
d. steering wheel e.  
rack and pinion

27.You use this when you start a cold engine. a.  
brakes  
b. choke  
c. amp meter d.  
fuel tank  
e. gearbox

28.This lubricates your engine. a.  
grease  
b. fuel  
c. water d.  
oil  
e. cream