

Questions 176-180 refer to the following letter.

16 December

Ms. Emma Girard  
Girard & Durand  
281 Jakes Street  
Pretoria, 2902

Dear Ms. Girard:

I received your contact information from Clara Moreau of Moreau Catering Service. Ms. Moreau tells me that she has worked with your company over the past few years to promote her business. She speaks very highly of your expertise and finds your work ethic to be outstanding. She is also enjoying more sales as a result of the increased exposure you have provided for her.

I am one of the owners of the D.T. Vincent Hotel in Rosebank, which is just north of downtown Johannesburg. We opened three months ago, and we would like to find a way to increase our visibility in the local market. Though our room rates are reasonable, we are struggling to compete with the nearby Grand Regents Hotel, which already has an established customer base both here in town and internationally.

To draw more guests, we would like to emphasize our luxury in-room amenities and excellent customer service. Our hotel also features an indoor swimming pool, a health spa, two exercise rooms, and a French-inspired restaurant that offers both fine dining and casual fare. I should mention as well that my partners and I are planning to open a facility in Randburg within the next two years; I would expect that any marketing we do now for the Rosebank site will also benefit the new hotel.

I am interested in how you would address the concerns I have explained above, and I would like to schedule a meeting to discuss whether your agency might be able to assist us. I will telephone you soon to follow up.

Kind regards,

*Giles Bodenham*

Giles Bodenham  
D.T. Vincent Hotel Group

176. Why did Mr. Bodenham choose to contact Girard & Durand?
- (A) He worked with the company in the past.
  - (B) He knows Ms. Girard personally.
  - (C) He was impressed with the company's promotional materials.
  - (D) He received a recommendation from a friend.
177. The word "finds" in paragraph 1, line 3, is closest in meaning to
- (A) considers
  - (B) recovers
  - (C) supplies
  - (D) attains
178. What is implied about the Grand Regents Hotel?
- (A) It is going out of business.
  - (B) It is managed by Giles Bodenham.
  - (C) It serves many local customers.
  - (D) It employs staff from around the world.
179. What is stated about the D.T. Vincent Hotel?
- (A) Its guests have been displeased.
  - (B) It has more than one restaurant.
  - (C) It will change its location in two years.
  - (D) It has been open for only a few months.
180. What kind of company is Girard & Durand?
- (A) A financial institution
  - (B) An advertising company
  - (C) A news reporting agency
  - (D) An interior design group

Questions 181-185 refer to the following notice and e-mail.

**Grand Opening Celebration  
Second Street Art Space  
325 Second Street  
San Francisco, CA 94132**

Celebrated watercolorist and California native Frederick Portman is opening his own gallery, which will feature a permanent exhibit of his early works. Mr. Portman's current works will also be available for purchase through the gallery. The grand opening festivities will run from March 8 through March 11.

Date	Event	Time	Cost
March 8	Opening Reception	8:00 P.M.–11:00 P.M.	\$40
March 9	Print and Portrait Signing	10:00 A.M.–11:30 A.M.	\$10
March 10	Watercolor Painting Class	1:00 P.M.–4:30 P.M.	\$50
March 11	Artist's Talk: "New York Landscapes"	7:00 P.M.–9:00 P.M.	\$15

Space is limited for these events. If you would like to reserve tickets, send an e-mail to Sonya Arroyo at [sonya@secondstreetart.net](mailto:sonya@secondstreetart.net). If you cannot attend the festivities, we hope you will visit the gallery soon!

E-Mail Message

To: [toddchernock@bexonline.net](mailto:toddchernock@bexonline.net)

From: [sonya@secondstreetart.net](mailto:sonya@secondstreetart.net)

Date: March 4

Re: Tickets

Dear Mr. Chernock:

I received your e-mail dated March 3 indicating that you would like to purchase tickets for the event scheduled for March 11 at the Second Street Art Space. Unfortunately, tickets for this event are sold out. There are still a few tickets remaining for the painting class that Mr. Portman will be teaching on March 10. If you would like to purchase tickets for this class, please call me at 415-555-0025 as soon as possible.

I am sorry that we were not able to accommodate your initial request, and I hope that you will visit our gallery in the near future.

Sincerely,  
Sonya Arroyo, Manager  
Second Street Art Space

181. What is the purpose of the notice?

- (A) To advertise a museum exhibit
- (B) To announce a new art gallery
- (C) To recruit volunteers for an event
- (D) To promote a conference for artists

182. What is suggested about Mr. Portman?

- (A) He no longer paints.
- (B) He will not attend the reception.
- (C) He sells some of his paintings.
- (D) He was born in New York.

183. In the notice, the word “run” in paragraph 1, line 4, is closest in meaning to

- (A) move
- (B) function
- (C) pursue
- (D) continue

184. When did Mr. Chernock initially contact Ms. Arroyo?

- (A) On March 3
- (B) On March 4
- (C) On March 8
- (D) On March 10

185. What event did Mr. Chernock hope to attend?

- (A) The reception
- (B) The signing
- (C) The class
- (D) The talk

Printing of this document are strictly prohibited.

Questions 186-190 refer to the following advertisement and book review.

### ***New from Kessler Publishing!***

#### **Our Friends in the Sky**

by Elsa Bolocco

Popular nature enthusiast Elsa Bolocco has written what may be the definitive guide to bird-watching. Having traveled the world for more than a decade, Dr. Bolocco has observed and catalogued over 400 species of birds, and the result is a superbly written book that even casual admirers of birds will find hard to put down. The book provides information about every species Dr. Bolocco has observed but gives special attention to 50 birds that she considers to be the most intriguing. Detailed and entertaining descriptions of these birds are accompanied by color photographs from acclaimed nature photographer Thomas Roche. In addition, the introduction by ornithologist Erica Faber offers a substantial overview of bird ecology. Whether you are an avid bird-watcher or simply a lover of nature books, *Our Friends in the Sky* will be a valuable addition to your library.

**About the author:** Elsa Bolocco is one of the world's premier ornithologists. Formerly a professor at Arizona Eastern University, Dr. Bolocco has traveled the world to study bird behavior. She is currently the host of her own television show, "Getting to Know Nature." Dr. Bolocco lives in Rio de Janeiro, Brazil.

#### ***Notable Book of the Month***

reviewed by Dae-Ho Han

*Our Friends in the Sky*  
By Elsa Bolocco  
Illustrated. 450 pages  
Kessler Publishing. \$29.95

Fans of Elsa Bolocco's successful television show, "Getting to Know Nature," will be delighted to learn that she has published a book detailing her lifelong study of birds around the world. While a faculty member at Arizona Eastern University, Dr. Bolocco studied hundreds of birds, cataloging their physical characteristics, eating habits, and travel patterns. All of this information is neatly captured in the book's intricate charts and thorough appendices. However, much of the pleasure of the book comes from the author's recounting of her personal experiences as she observed these magnificent creatures, as well as from the stunning color photographs by the skillful Thomas Roche. Overall, the book should appeal to the casual reader, although the section by Erica Faber seems out of place and too technical for a non-specialist.

186. What is probably true about the 50 birds chosen by Elsa Bolocco?
- (A) They are native to South America.
  - (B) They are the birds she observed most frequently.
  - (C) They have the most unusual characteristics.
  - (D) They are well-known throughout the world.
187. What is NOT mentioned about Elsa Bolocco?
- (A) She has traveled internationally.
  - (B) She has taught at a university.
  - (C) She has worked on a television program.
  - (D) She has published several books.
188. What is suggested about Thomas Roche?
- (A) He lives in Brazil.
  - (B) He teaches nature photography.
  - (C) He is highly regarded in his field.
  - (D) He is an award-winning writer.
189. According to the review, what is included in *Our Friends in the Sky*?
- (A) Bird-watching advice
  - (B) Personal stories
  - (C) Wildlife drawings
  - (D) Travel recommendations
190. What part of the book does the reviewer think is least successful?
- (A) The introduction
  - (B) The appendices
  - (C) The bibliography
  - (D) The illustrations

Questions 191-195 refer to the following notice and e-mail.

### Call for Submissions

*Traveler's Quarterly*, a new travel magazine to be published four times a year with distribution throughout the United States, is seeking original submissions for its inaugural issue. Both professional and amateur writers are invited to submit articles for publication. Submitted articles should pertain to some aspect of international travel; articles that describe appealing travel destinations, provide useful travel tips, or include personal anecdotes are especially encouraged. Photographs may accompany article submissions.

Article submissions should not exceed 3,000 words, and no more than five photographs should be submitted by a single contributor. Please include an e-mail address and telephone number with each submission. Send submissions to: Jun Ito, *Traveler's Quarterly*, 526 Crenshaw Street, Suite 21, New York, NY 10005.

Please note that the editors anticipate a high volume of submissions. For this reason, submissions will not be returned, and only authors of accepted or provisionally accepted submissions will be contacted.

E-Mail Message

To:	Robert Hoffman <rhoffman@dpgco.com>
From:	Jun Ito <jito@tqzine.com>
Date:	Monday, November 30
Subject:	Your article on Botswana

Dear Mr. Hoffman:

Thank you for your recent submission to *Traveler's Quarterly*. We found your article about your time in Botswana to be well crafted and informative.

We would like to include this piece in our first issue, but we do not have the space to print the article in its entirety. We would like to work with you to edit the article so that it conforms to our guidelines.

Given our deadline, we will need to finalize the edited version next week. Could you let me know as soon as possible whether you will be able to revise your article by Thursday of this week? We will then review your revision and propose final changes if necessary. If I do not hear from you by tomorrow, we will not be able to publish your article. I hope to hear from you soon.

Sincerely,  
Jun Ito, Associate Editor  
*Traveler's Quarterly*

191. What is the purpose of the notice?
- (A) To request pieces of writing
  - (B) To advertise writing classes
  - (C) To announce a travel opportunity
  - (D) To describe a magazine subscription offer
192. What is indicated about *Traveler's Quarterly*?
- (A) It will be published monthly.
  - (B) It will be distributed internationally.
  - (C) It may include the work of amateurs.
  - (D) It may sponsor photography contests.
193. In the notice, the word "volume" in paragraph 3, line 1, is closest in meaning to
- (A) sound
  - (B) edition
  - (C) weight
  - (D) quantity
194. What is suggested about Mr. Hoffman's submission?
- (A) It was published previously.
  - (B) It exceeds the stated word limit.
  - (C) Its topic is unsuitable for the publication.
  - (D) It was received after the deadline.
195. What does Ms. Ito want Mr. Hoffman to do?
- (A) Negotiate a new deadline
  - (B) Make changes to an article
  - (C) Accept an assignment in Botswana
  - (D) Schedule a meeting with editors

Printing of this document are strictly prohibited.



Questions 196-200 refer to the following article and letter.

**Desparte Systems to Open New Data Centers**  
by Cheryl Wittenauer

MONTREAL—Desparte Systems, a diversified manufacturing and distributing company, has announced plans to build a 2,800-square-meter data center in Montreal as part of its effort to reorganize its global business operations. In addition, other data centers will be built in Dallas, Brussels, and Bangalore. Currently, Desparte's two largest data centers are in London and Chicago, in facilities owned by other companies. Desparte plans to close smaller centers in Seattle and Mumbai.

Desparte vice president for operations Elena Fontaine said the changes will enhance business efficiency and improve productivity. She stressed that Desparte

personnel will face minimal job loss as a result of the changes because the data centers, which are essentially large rooms customized to house computer servers, employ relatively few people. Fontaine said that the new centers will be more secure and also more energy-efficient. The transition is expected to take place over the next two years.

The new Montreal site will serve as the central location for the company's operations. The Montreal and Dallas centers will be built first at a combined cost of approximately C\$35 million. The company will lease a facility in Montreal next year while construction of the permanent center takes place.



**Desparte Systems**

December 2

Simon Stevens, Editor  
*Global Business Magazine*  
1500 Weston Ave.  
Dallas, TX 75208

Dear Mr. Stevens:

I am writing in regard to Cheryl Wittenauer's article on Desparte Systems in the November 30 issue of *Global Business Magazine*. While I appreciate the coverage we received by your magazine, I want to call your attention to a few inaccuracies. First, we will only be closing one of our active data centers. The Mumbai center will remain open and will focus on running quality-control checks. Second, the centers in Montreal and Bangalore will be built first; the site in Dallas has not yet been officially scheduled for construction.

I would appreciate it if you would print these corrections in an upcoming issue of your magazine. If you have any questions, please call me directly at 450-555-0054.

Sincerely,

*Martin Gervais*

Martin Gervais, Director of Public Relations  
Desparte Systems

- 196.** What does the article imply about Desparte Systems?
- (A) It plans to borrow money.
  - (B) It will retain most of its employees.
  - (C) It is reorganizing its marketing department.
  - (D) It will merge with another company.
- 197.** What is NOT mentioned as an expected benefit of the company's changes?
- (A) Fewer employee safety concerns
  - (B) Greater company productivity
  - (C) Reduced energy consumption
  - (D) Increased information security
- 198.** What is indicated about the data center in Chicago?
- (A) It has the largest number of employees.
  - (B) Its equipment has never been upgraded.
  - (C) It is in a building that is not owned by Desparte Systems.
  - (D) Its facilities are shared with another manufacturer.
- 199.** Why did Mr. Gervais write to Mr. Stevens?
- (A) To report factual errors in an article
  - (B) To complain about a missed magazine issue
  - (C) To request permission to reprint an article
  - (D) To praise a journalist's reportage
- 200.** According to the letter, which data center will be closed?
- (A) Dallas
  - (B) London
  - (C) Mumbai
  - (D) Seattle

**Stop! This is the end of the test. If you finish before time is called, you may go back to Parts 5, 6, and 7 and check your work.**