

We'd like to  
sell your cookies all  
over the country.



## LESSON 21

### SUSAN GETS A SURPRISE CALL

*Donna from the National Cookie Company calls Susan. She wants to buy out Susan's Scrumptious Cookies. Susan is very happy.*

National Cookie Company(ナショナル・クッキー・カンパニー)のドナからスーザンに電話がありました。彼女はSusan's Scrumptious Cookiesを買い上げたいと思っています。スーザンはとても嬉しく思いました。

*Susan:* Hello?

*Donna:* Good afternoon. Are you Susan, of Susan's Scrumptious Cookies?

*Susan:* Yes, I am.

*Donna:* My name is Donna Jenkins, and I'm calling from the National Cookie Company. We're **nuts about** your cookies, and we'd like to sell **them all** over the country.

*Susan:* Unfortunately, we're running **on a shoestring** out of our kitchen. We can't make enough cookies for you.

*Donna:* My company wants to buy the recipe and the brand name from you.

*Susan:* Oh yeah? Why would you want to do that?

*Donna:* We have a successful **track record** of buying small companies and turning them into big ones.

*Susan:* **In that case**, I'm sure we can **come to an agreement**.

*Donna:* Great. You just **made my day!**

*Susan:* You'll need to **work out the nuts and bolts** of the agreement with my husband. He's the business manager.

*Donna:* May I speak with him now?

*Susan:* He's at a meeting. I'll have him get **in touch with you** when he returns.

*Donna:* Good. I **look forward to** speaking with him.



### IDIOMS – LESSON 21

**all over** – throughout; everywhere

全体にわたって、(～の) 至る所で(に)

EXAMPLE 1: Nicole's classmates are from **all over** the world.

EXAMPLE 2: Oh no! I got ketchup **all over** my white sweater.

**(to) come to an agreement** – to reach an agreement

話がつく(まとまる)、合意する

EXAMPLE: If we can **come to an agreement now**, I can start work on Monday.

**in that case** – under that circumstance

そういうことなら、その場合は

EXAMPLE: It's snowing? **In that case**, you'd better take the bus to school today instead of driving.

**(to be or to get) in touch with** – to be or to get in contact with

～と連絡を取って

EXAMPLE 1: I was surprised when Luis called me, since we hadn't been **in touch with** each other since high school.

EXAMPLE 2: Leave me your cell phone number, in case I need to **get in touch with** you while you're on vacation.

<p><b>(to) look forward to</b> – to anticipate eagerly          ～を期待する、～を楽しみにして待つ</p> <p>EXAMPLE: We're really <b>looking forward to</b> our trip to the Caribbean next winter.</p>
<p><b>(to) make one's day</b> – to give one great satisfaction          おかげで気分がいい1日になる</p> <p>EXAMPLE: Our neighbors with the crazy dogs are moving away? That <b>makes my day!</b></p>
<p><b>(to be) nuts about</b> – レッスン14を見ましょう</p> <p><b>nuts and bolts</b> – details; basic components of something          実際の細部、基本、要点</p> <p>EXAMPLE: I don't need to know the <b>nuts and bolts</b> of how the computer works — just show me how to turn it on.          SYNONYM: nitty-gritty. Example: Let's not get into the <b>nitty-gritty</b> of how the computer works. Just show me how to turn it on.</p>
<p><b>on a shoestring</b> – on a very low budget          ごくわずかの金で、わずかなもつで、少額の資本で</p> <p>EXAMPLE: Bob and Susan were living <b>on a shoestring</b> after Bob lost his job.</p>
<p><b>track record</b> – a record of achievements or performances          成績、実績、業績、履歴</p> <p>EXAMPLE: The women's basketball team at the University of Connecticut has an excellent <b>track record</b>.</p>
<p><b>(to) work out</b> – to find a solution; to resolve          交渉する、解決する</p> <p>EXAMPLE: Nicole spent half the night helping Ted <b>work out</b> a very difficult chemistry problem.</p> <p>メモ：Work outには他にもいくつかの意味があります。</p> <ol style="list-style-type: none"> <li>1. 考案を展開する。This plan won't work. You'll need to go back to the drawing board and <b>work out</b> a new plan.</li> <li>2. 良い結果となる。Tony and Angela argue all the time. I don't think their marriage will <b>work out</b>.</li> <li>3. トレーニングする。After <b>working out</b> at the gym for two hours, Scott could barely walk.</li> </ol>

 PRACTICE THE IDIOMS

**Fill in the blank with the appropriate word:**

- 1) There's a handsome exchange student from Denmark at Nicole's school this year. Nicole is nuts \_\_\_\_ him.  
a) with                      b) into                      c) about
- 2) Susan and Bob were able to come \_\_\_\_ an agreement with the representative from the National Cookie Company.  
a) from                      b) with                      c) to
- 3) When somebody has a successful track \_\_\_\_, it's usually easy for them to find a new job.  
a) record                      b) history                      c) past
- 4) Let's have dinner on Saturday night. I'll get in touch \_\_\_\_ you later to choose a restaurant.  
a) from                      b) by                      c) with
- 5) Susan doesn't have a lot of money. In fact, she's running her business \_\_\_\_ a shoestring.  
a) with                      b) on                      c) in
- 6) You can find Starbucks coffee houses all \_\_\_\_ the country, from New York to California.  
a) over                      b) above                      c) within
- 7) Bob hasn't been on vacation in years. He's really looking \_\_\_\_ to his trip to Maine.  
a) above                      b) forward                      c) ahead
- 8) Ted's teacher helped him work \_\_\_\_ a study schedule.  
a) out                      b) in                      c) through

*ANSWERS TO LESSON 21, p. 167*