



TOEIC PART 4

Short Talks

GENERAL INSTRUCTIONS

- A. Orient student on what he/she will do in each type of test. Do this only on chapter 1. **For the remaining chapters; you don't have to do the orientation.**
- B. Student must type his/her answer on the **Skype chat box.**
- C. Read the short talks for students using the correct pacing and enunciation. (for listening test)
- D. Read clearly.

Part 4: Short Talks

- A. Tell student that he/she is going to listen to short talks. These short talks may be in the form of an advertisement, announcement, recorded message, and speech.
- B. He she must listen carefully and attentively.
- C. Tell him/ her that you will only read the short talk once.
- D. Emphasize to which question-item the short talk will refer.

Part 4: Short Talks

E. Let the student answer all the questions for 10 seconds after hearing the short talk.

F. Do not interrupt student as he/she answers. Make the 10-second time given be silent so that student can concentrate.

G. After he/she has answered, process all his/her answers.

H. Focus more on the item which he/she commits mistake.

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Questions 1-3 Script

Have you always wanted to learn how to dance but have two left feet? Are you afraid to dance at weddings and parties? Now, you can dance your worries away at Metro Dance School. We offer courses in a variety of dance styles: from Hip Hop to Salsa, Cha-Cha to Tango. At Metro Dance School we employ seasoned teachers, each with years of experience teaching total beginners like you how to dance just like the pros. There is no enrollment fee and courses begin at as little as 20 dollars a month. This month, for a short time only, we offer a special multi-course package: for just 80 dollars a month, members can take as many dance classes as they like, anytime they want. So stop standing on the sideline and get on the dance floor at Metro Dance School. Visit our website at metrodance.com for details and lesson schedules today.

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Question 1

Who is the ad targeting?

- a. People who dance often.
- b. People who find dancing embarrassing.**
- c. People who dance at parties.
- d. Professional dancers

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Question 2

What costs 20 dollars?

- a. The enrollment fee.
- b. The multi-course package.
- c. Private dance instruction
- d. The cheapest monthly course.**

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Question 3

What is the special promotion?

- a. Free hip-hop videos
- b. Free one-one-one dance lessons.
- c. Discounts for wedding parties.
- d. Unlimited dance classes.**

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Questions 4-6 Script

Hi everyone. Thank you for coming to the open house. My name is Paul Jones. I've been an instructor here for 13 years and I'm very enthusiastic about showing you some of the exciting opportunities that our program has to offer. Here at Green Mountain Tech we are passionate about preparing young men and women for the changing work place. In our program, you'll not only learn a variety of job-specific skills but you'll also be able to receive high school and even college credit. Unlike other secondary institutions, we offer specific job training in fields such a auto repair, computer science, cosmetology, engineering, digital sound production, and as you'll see in the following informational video, many other exciting and practical subjects. As you watch the video, think about any questions you have and I'll do my best to answer your questions. Later on this evening, we'll also have a chance to tour the building.

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Question 4

Who is the presenter?

- a. **A teacher**
- b. A vice-president
- c. An employer
- d. An engineer

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Question 5

Who is most likely in attendance?

- a. Graduate students
- b. Teachers looking for work
- c. People with no college education**
- d. Local mechanics and engineers

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Question 6

What will they do after presentation?

- a. Attend a sample lecture
- b. Meet with students
- c. Walk around the campus**
- d. Have coffee and cake

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Questions 7-9 Script

Valentine's day is just around the corner -- are looking for the perfect gift to give to your loved one? Well, look no further because at Rick Lane's Jewelry, I'll beat any price on diamonds, wedding bands, engagement rings, and fine jewelry. Plus, all of my items come with a lifetime guarantee so you'll find quality you can trust. My salespeople don't work on commission so you won't feel pressured and you get honest answers to all of your questions. I offer a 6 month no-interest option with a minimum monthly payment. Mention that you heard this ad on 103.7 and we'll even take 10% off of your total price! Make this Valentine's day one to remember for a lifetime!

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Question 7

Where would you hear this talk?

- a. in a store
- b. on TV
- c. on the radio**
- d. in a school

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Question 8

Which offer would make a customer feel confident to buy from this company?

- a. The length of the warranty
- b. The pressure from the staff
- c. The monthly payments
- d. The location

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Question 9

Who is the speaker?

- a. a salesperson
- b. a DJ
- c. the owner**
- d. a customer

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Questions 10-12 Script

Good morning everyone. We're glad to see you back and we hope you had a restful long weekend. For those of you who got used to waking up a bit later, don't worry, we'll be taking several breaks throughout the morning and we brought lots of coffee and snacks to help charge you up. To start off I'd like to briefly introduce a new member to our staff, Martin Teller, he'll be in charge of new accounts. We're going to spend a good part of the morning fine tuning some of our procedures and we would like your input so on how things are going so we can improve our efficiency. Before lunch we'll break out into departmental groups and your team leaders will discuss some of the changes we'll be implementing this year.

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Question 10

Where would you most likely hear a talk like this?

- a. on the radio
- b. at a business**
- c. in a classroom
- d. in a coffee shop

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Question 11

Who would be listening to this talk?

- a. new employees
- b. just management
- c. new teachers
- d. the entire staff**

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Question 12

What will be the main focus of the meeting?

- a. eating and drinking
- b. discussing new members
- c. reviewing policy
- d. improving productivity**

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Questions 13-15 Script

First off, I would like to say thank you for inviting me to deliver this commencement address. In writing this speech, I have asked myself what I wish I would have known at my own graduation and what important lessons I have learned in my career as an author. Although it may sound surprising, what I'm going to talk to you about today are the advantages of failure. By the end of my talk, hopefully I will have convinced you that taking risks and enduring failure is fastest route to success.

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Question 13

Where would you hear a talk like this?

- a. on the radio
- b. in an office meeting
- c. at a university**
- d. in a coffee shop

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Question 14

What do you think this speaker will say about failure?

- a. avoiding risks is necessary for success
- b. failure is ok in some careers but not all
- c. her commencement address is a failure
- d. mistakes are important for the learning process**

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Question 15

Who is giving this talk?

- a. a famous athlete
- b. a successful writer**
- c. a lead teacher
- d. a business person

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