



# TOEIC Part 3

## Short Conversations

# GENERAL INSTRUCTIONS

- A. Orient student on what he/she will do in each type of test. Do this only on chapter 1. For the remaining chapters; you don't have to do the orientation.
- B. Student must type his/her answer on the Skype chat box.
- C. Read the choices/ conversation for students using the correct pacing and enunciation. (for listening test)
- D. Read clearly.





## Part III: Short Conversations

- A. Tell student that he /she will listen to a conversation. This conversation is not found in his/her copy.
- B. After each conversation, he she must answer the question that is found in his/her copy.
- C. Process student's answer one at a time.
- D. Focus more on the item where student commits mistake. Guide him/her on the correct strategy to use when he/she encounters this test.
- E. Commend student if he/she chooses the correct answer.



# Questions 1-3 Script

**Woman:** This is a very nice car. The suggested retail price is \$14,825.

**Man:** Yes, it is nice. But that's a bit over my budget. We were hoping to spend about \$12,000.

**Woman:** Let me talk to my manager for a minute. I'll be right back. (Pause). I've got good news! My manager says we can lower the price to \$13,995. Could you stretch your budget a little for such a great car?

**Man:** I don't know. If it were \$13,000, I might be able to.





# Question 1

What is the relationship between the speakers?

- a. Shopper-shopper
- b. Salesperson-buyer
- c. Manager-employee
- d. Company-client



## Question 2

What does the man want to do?

- a. Pay \$13,000
- b. Stretch his budget
- c. Negotiate a lower price
- d. Compromise his values





## Question 3

What will the woman probably do next?

- a. Sell the man the car
- b. Talk to her manager**
- c. Raise the price
- d. Make a counteroffer



# Questions 4-6 Script

**Woman:** Hello, I need to make a service appointment for my 2006 Toyashi Camelot. It doesn't shift smoothly. When I shift from second to drive, the engine stalls for a minute before it kicks in.

**Man:** OK, we'll need to take a look at that. I have openings Tuesday morning at 9, Wednesday at 11, Thursday at 8 and 10, and Friday at noon and 2.

**Woman:** Let me see...Wednesday and Friday won't work. Tuesday's good. Wait, Thursday's better. Let's do the 8 o'clock.

**Man:** Right. Eight on Thursday. What's your name?





## Question 4

What is the main purpose of the conversation?

- a. To solve a problem
- b. To discuss automobiles
- c. To set an appointment
- d. To service a car



## Question 5

What problem does the woman have?

- a. She cannot get good service.
- b. Her car isn't working properly.
- c. Her engineer is stalling.
- d. She's busy on Wednesday and Friday.





## Question 6

When is the woman's appointment?

- a. Tuesday at 9
- b. Wednesday at 11
- c. Thursday at 10
- d. Thursday at 8



# Questions 7-9 Script

**Man:** Now let's check on Tri-County weather. Sandy, is this rain ever going to stop?

**Woman:** Yes Paul, it is. We expect it to slow to light drizzle by tomorrow morning, followed by a partly cloudy afternoon. And Wednesday and Thursday are shaping up to be partly sunny.

**Man:** That's great! Will the sun stick around for the weekend?

**Woman:** It probably will. As we look at the weather map, we can see this low-pressure front moving our way is pushing out the clouds, bringing sunshine and warmer temperatures.





## Question 7

Where does the conversation take place?

- a. On a beach
- b. At a radio station
- c. In a TV studio
- d. In an office



## Question 8

What position does the woman hold?

- a. News anchor
- b. Forecaster**
- c. Director
- d. Producer





## Question 9

What does the woman say about the weekend?

- a. It will likely be sunny.
- b. There will be drizzle.
- c. Temperatures will drop.
- d. Clouds will come back.

# Questions 10-12 Script

**Man:** Hi. I bought this clock radio here, but the alarm doesn't work. I need to get it fixed. Here's the receipt.

**Woman:** We can fix it for you. Hmm, looks like the timing button is stuck. That'll run about \$15.

**Man:** Fifteen dollars?! But I thought you said you'd fix it for free.

**Woman:** We do while it's under warranty. But this warranty was for 14 days. I'm afraid it's run out.





# Question 10

What does the man want the woman to do?

- a. Repair an appliance
- b. Give him a receipt
- c. Exchange a product
- d. Offer him a warranty



# Question 11

What does the woman say about the clock-radio?

- a. She cannot fix it.
- b. A mechanism is jammed.
- c. It will cost \$50 to fix.
- d. It is under warranty.





## Question 12

What problem does the man have?

- a. He does not have any money.
- b. He lost the receipt.
- c. The radio is too loud.
- d. **The warranty has expired.**



# Questions 13-15 Script

**Man:** That was better than I expected. The service was a little slow, but the salad was huge, and my chicken was excellent! What did you think?

**Woman:** My steak was a little too rare, but the soup was very good. I agree the service was slow, but they were busy tonight.

**Man:** Yeah, I'm just happy we could get Friday reservations on such short notice.

**Woman:** Yes. And the evening's still young. So....?





## Question 13

What are the speakers mainly talking about?

- a. Food
- b. A restaurant**
- c. Service
- d. Steak



## Question 14

How does the man feel about his dining experience?

- a. Mildly disappointed
- b. Pleasantly surprised**
- c. Wildly enthusiastic
- d. Totally ambivalent





## Question 15

What will the speakers discuss next?

- a. Washing dishes
- b. Dessert
- c. Evening plans
- d. Reservations

