



TOEIC Part 3

Short Conversations

Directions:

In this part of the test, you will hear short conversations between two people. You will hear the conversation only once, so you must listen carefully to understand what the speakers say. In the test book, you will read a question about each conversation. The question will be followed by four answer choices. You are to choose the best answer to each question.



Question 1

What is the relationship between the speakers?

- a. Shopper-shopper
- b. Salesperson-buyer
- c. Manager-employee
- d. Company-client



Question 2

What does the man want to do?

- a. Pay \$13,000
- b. Stretch his budget
- c. Negotiate a lower price
- d. Compromise his values

Question 3

What will the woman probably do next?

- a. Sell the man the car
- b. Talk to her manager
- c. Raise the price
- d. Make a counteroffer

Question 4

What is the main purpose of the conversation?

- a. To solve a problem
- b. To discuss automobiles
- c. To set an appointment
- d. To service a car



Question 5

What problem does the woman have?

- a. She cannot get good service.
- b. Her car isn't working properly.
- c. Her engineer is stalling.
- d. She's busy on Wednesday and Friday.

Question 6

When is the woman's appointment?

- a. Tuesday at 9
- b. Wednesday at 11
- c. Thursday at 10
- d. Thursday at 8

Question 7

Where does the conversation take place?

- a. On a beach
- b. At a radio station
- c. In a TV studio
- d. In an office



Question 8

What position does the woman hold?

- a. News anchor
- b. Forecaster
- c. Director
- d. Producer

Question 9

What does the woman say about the weekend?

- a. It will likely be sunny.
- b. There will be drizzle.
- c. Temperatures will drop.
- d. Clouds will come back.



Question 10

What does the man want the woman to do?

- a. Repair an appliance
- b. Give him a receipt
- c. Exchange a product
- d. Offer him a warranty



Question 11

What does the woman say about the clock-radio?

- a. She cannot fix it.
- b. A mechanism is jammed.
- c. It will cost \$50 to fix.
- d. It is under warranty.



Question 12

What problem does the man have?

- a. He does not have any money.
- b. He lost the receipt.
- c. The radio is too loud.
- d. The warranty has expired.



Question 13

What are the speakers mainly talking about?

- a. Food
- b. A restaurant
- c. Service
- d. Steak



Question 14

How does the man feel about his dining experience?

- a. Mildly disappointed
- b. Pleasantly surprised
- c. Wildly enthusiastic
- d. Totally ambivalent



Question 15

What will the speakers discuss next?

- a. Washing dishes
- b. Dessert
- c. Evening plans
- d. Reservations

