





## TOEIC WORKBOOK PART 4-F INSTRUCTION:

In Part 4 of TOIEC you will listen to a short talk. It might be an announcement, a radio advertisement, or a telephone recording. You will listen to the talk and read a few questions about it.

Thank you all for coming. After considering several factors, including the questionnaires you completed last spring, we've decided that we're going to switch to four-day workweeks, , beginning next month. We will work 10 hours a day, from 7 a.m. to 6 p.m., on Monday through Thursday. The office will be closed

Fridays. Though we will still work 40 hours a week, we estimate that this change will reduce our energy use by 15 percent, and will also save each of you, on average, about \$20 a month in gas and transportation costs. Overall, this change will significantly cut our company's greenhouse transmissions and reduce our carbon footprint. To save even more energy, we will be installing compact fluorescent light bulbs in every light socket at the start of next week. During the changeover period, we understand that some of you, particularly those with young children, might need special accommodations as you adjust to a four day week. If you have troubles or concerns, let your manager know. We'll be happy to help you any way we can. Though this might be traumatic at first, we're confident that most of you



will like the new schedule once you've grown accustomed to the change

- 1. What is the speaker announcing?
  - a.) major change
  - b.) longer workweek
  - c.) special promotion
  - d.) A new questionnaire
- 2. Why will the company be closed on Fridays?
  - a.) To give workers a rest
  - b.) To reduce expenses
  - c.) To save energy
  - d.) To install new light bulbs
- 3. What should listeners do if they need help?
  - a.) Inform their manager
  - b.) Email the speaker
  - c.) Complete a questionnaire
  - d.) Fill out a special form



Ladies and gentlemen, welcome to Flex Inc. Today we're unveiling a new piece of art: a life size statue of our city founder, Chief Yamamoto of the Dummish Tribe. The funding for this project was courtesy of a donation from the Historical Museum, and the statue was sculpted by a local artist, Mr. Kyle Chamberlain. We are honoured to have Mr. Chamberlain with us this afternoon. Kyle is a native of our state, and moved to our city when he was 16. He comes from a family of artists, and graduated from the New York Institute of Art. He has been sculpting statues ever since. His work is displayed at the downtown art museum, as well as several other museums around the country. Today Kyle will tell you about carving this statue from an old portrait of Chief Yamamoto, a process which took 18 months. Please join me in welcoming Mr. Kyle Chamberlain.



- 4. Who most likely is the speaker?
  - a.) An artist
  - b.)A teacher
  - c.) A reporter
  - d.) A city official
- 5. What can be inferred about the city founder?
  - a.) He is still alive.
  - b.) He was a photographer.
  - c.) He is a Native American.
  - d.) He knows Kyle Chamberlain.
- 6. What is true about Kyle Chamberlain?
  - a.) He was born in New York.
  - b.) He lives in the speaker's city.
  - c.) This is his first statue.
  - d.) He is primarily a painter.



Generally speaking, the types of investments you make should be based on your tolerance for risk. In other words, how much money can you stand to lose? The stock market is the best way to earn the most money over time, but it's also the riskiest. You could also lose the most there. We recommend that you don't buy stocks with money you're going to need in the next five years. Bonds are less risky than stocks, but the flip side is that they will earn you less money. They might not earn enough so you can afford your retirement. We urge you to consider what we call an investment "sleeping scale," which helps measure the safety of your investments by how much sleep you might lose worrying about them. We find most people sleep comfortably with a balance of stocks, bonds, cash, and other investments, such as real estate. This balance changes as you get older, becoming more conservative over time. Here, let me show you a few examples of some typical investment pie charts.



- 7. What position does the speaker probably hold?
  - a.) Accountant
  - b.) Financial adviser
  - c.) Insurance salesman
  - d.) Engineer
- 8. What does the speaker say about stocks?
  - a.) They are safer than bonds.
  - b.) They can earn the most money.
  - c.) They are too expensive.
  - d.) They are a good short-term investment.
- 9. What does the speaker offer to do?
  - a.) Bake a pie
  - b.) Make an appointment
  - c.) Present graphics
  - d.) Chart progress



## **Auto Advertisement**

This is Kiki Moraki owner of Flexi Motors. If you're thinking of buying a new car, now's the time! We have an outstanding selection of new vehicles, and thanks to government incentives, prices have never been better. You can get \$900 off a brand new pickup truck, or drive home in a new four-door sedan for only \$12,500 after a \$2,000 govern

ment rebate. That's right, up to \$2,000 off hundreds of new cars and

trucks! And if you have an old clunker that gets less than 20 miles per gallon, bring it down and trade it in. Not only will we give you a great price for that gas guzzler, we'll also give you an extra \$1,000 off the price of a new vehicle under the government's "cash for clunkers" program. But you'd better get a move on. Prices this low won't last long. We're on Tri-Cities Motorway near the junction of Interstate 40. Right now we're open 9 to 9 Monday through Friday, and 8-10 on Saturday and Sunday. Tell them Kiki sent you, and we'll give you your car's first oil change for free



## 10. What is being advertised?

- a.) New vehicles
- b.) Kiki Moraki
- c.) A three-day sale
- d.) Clunkers
- 11. What does the speaker urge listeners to do?
  - a.) Get a discount.
  - b.) Make a phone call.
  - c.) Trade in their used cars.
  - d.) Hurry to Taylor Motors
- 12. How can listeners receive a free gifts?
  - a.) By trading in a clunker
  - b.) By receiving a rebate
  - c.) By mentioning Kiki's name
  - d.) By using government incentives

