





TOEIC WORKBOOK PART 3-B INSTRUCTION:

In Part 3 of TOIEC you will listen to a short conversation between speakers. After the conversation, you will answer three questions about the dialogue. There will be four possible answers for each question. Typical questions include: WH- questions/How. You may also be aske to make an interference.

Conversation 1

Claire: I'm hungry Jane, let's eat out, shall we?

Jane: But I'm broke. I've gone through my pay check for the week already.

Claire: Don't worry about it. It's my treat! I know a place where you will really love.

Jane: Wow, you're so generous! I would like that. So, where are you taking me?

Claire: Some place you've never been before, to my Kitchen!

Question 1 (1-3)

- 1.) What is Jane's dilemma?
 - a.) The kitchen is nowhere to be found.
 - b.) She doesn't have enough money to buy foods.
 - c.) Their pay check is overdue.
 - d.) Claire's wants to eat.
- 2.) What solution did Claire provided to help them?
 - a.) Waited for the next pay
 - b.) Take her out to lunch
 - c.) Eat out by herself
 - d.) Asked if she wants some check.
- 3.) Where will Claire taking Jane?
 - a.) To a canteen
 - b.) To a diner
 - c.) To the kitchen
 - d.) To nowhere



Conversation 2

Kate: Hello, Jun? This is Kate Merced. My plane had an electrical problem, so my flight from Australia was delayed and I missed my connecting flight here in Dubai. The earliest flight I can catch the plane leaves at 4:30 am and arrives in Canada at 7, so I'm going to miss the presentation at 3pm today.

Jun: I'm sorry to hear that, Kate. Unfortunately, we can't reschedule the presentation because Samantha White has come from Boston to give it, and she has to return tonight. But I'd like you to see it.

Kate: I know. Is there any way you could set it up as a video conference? That way, I could stay in Australia and participate online.

Jun: That's a good idea. I'll try. Let me talk with our technical support crew, and I'll get back to you soon. Meanwhile go ahead and book the 4:30 flight. In a worst-case, we'll videotape the presentation and you can watch it tonight after you arrive. otel.rea or distribute this file.

Question 2 (1-3)

- What is Kate's problem? 1.
 - a.) Her flight had no electricity.
 - b.) Her plane arrive late.
 - c.) He has to return to Canada
 - d.) He cannot find a hotel.
- 2. When will Kate flight depart?
 - a.) At 3am
 - b.) At 4:30 am
 - c.) At 7 pm
 - d.) At midnight
- 3. Where is Kate now?
 - a.) In Dubai
 - b.) Australia
 - c.) Canada
 - d.) Philippines



Salesperson: Ok, Mrs. Spears. Let me summarize your order. You want two cases of pink printer— one black and one coloured; 50 reams of copy paper—the bright white kind; and six cartons of legal envelopes; and 50 boxes of manila folders. Is it correct?

Mrs. Spears: Yes it is, and can I expect that to arrive within a week? We need it by next Wednesday.

Salesperson: With standard shipping, it will get there with 7-10 business days. If you need it sooner, we should use expedited shipping. That would cost \$40 instead of \$20 for standard, but it would guarantee arrival within 3-5 days.

Mrs. Spears: Hmmm... well, I guess we'll have to go with the expedited, then. Would it be possible to order additional items for the same shipping fee?

Salesperson: Sure. You could add up to 25 pounds on your order. But after that, the expedited fee would be \$2 per 5 pounds.

Question 3 (1-3)

- 1. What us the relationship between the speakers?
 - a.) Salesman-buyer
 - b.) Employer-employee
 - c.) Manager-assistant
 - d.) Colleague-colleague
- 2. What is Mrs. Spears' problem?
 - a.) He doesn't have enough money?
 - b.) His order is too heavy.
 - c.) He needs the order within a week.
 - d.) He ordered the wrong materials.
- 3. What does the Salesperson suggest?
 - a.) Adding more weight
 - b.) Ordering more items
 - c.0 Buying from another company
 - d.) Using faster shipping





Mar: Hey Ben. How's your research going for the board of director's report? Is there anything I can do to help?

Ben: Thanks for offering, Mar. I've been summarizing customer satisfaction surveys for each quarter of last year. It's pretty interesting. Actually, if it's not too much trouble, would you proofread my power point slides? I'll have them finished in about an hour.

Mar: Sure, no problem. E-mail them to me and I'll took them over. Did you discover anything interesting in reading the surveys?

Ben: Oh yes. They're quite interesting. Probably the most fascinating thing was the opinions about the price of our product. In the first quarter, about 70 percent of the customers said it was priced fairly, but by the last quarter, when the economy had worsened, more than 80 percent said it was priced too high.

Question 10 (1-3)

- 1. Where is the conversation probably taking place?
 - a.) In a library
 - b.) In a university
 - c.) In a meeting
 - d.) In a office
- 2. What does Ben ask Mar to do?
 - a.) Read a report
 - b.) Check errors
 - c.) Summarize surveys
 - d.) Share opinions
- 3. What does Ben say about product price?
 - a.) It increased by 10 percent
 - b.) Customers' opinions of it changed.
 - c.) Most customers paid too much
 - d.) It is priced unfairly

