

# 4



## Companies

### VOCABULARY

address  
electronic product  
factory  
famous  
head office  
major  
motorcycle  
nationality  
solar panel  
well-known

#### 4.1 Three companies

The head office is in Seoul.  
Suntech has factories in China ...

#### 4.2 My company

Arnott's is an Australian company.  
It makes cookies and crackers.

#### 4.3 Countries

China, Korea, Germany, Malaysia,  
India, Mexico, Japan, the United States

#### 4.4 Cities

Acapulco is in Mexico.

#### 4.5 Nationalities

Suntech is a Chinese company.

#### 4.6 Company information

What nationality is Gaggia?

#### 4.7 A presentation

I'd like to tell you about ...

#### 4.8 Numbers 100-999

Listening and speaking practice

#### 4.9 Street: addresses

9 Maple Avenue

#### 4.10 On the phone

Sorry, what was that?

#### 4.11 Culture corner

National products

### MODULE 4.1

### Three companies

#### LISTENING

- 1 Match the pictures with the places below.



- a head office     a motorcycle factory     a solar panel factory

- 2 29 Listen and number the companies 1-3 in the order you hear them.

- Suntech     Bajaj     Samsung

- 3 **29** Listen again. Check (✓) the correct box for each statement.

	Bajaj	Samsung	Suntech
It's a motorcycle company.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
It makes solar panels.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
The head office is in Seoul.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
It has a factory in Malaysia.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
It's a Chinese company.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

## MODULE 4.2

### My company

#### READING

- 1 **30** Read and listen.

*Hello. I work for Arnott's. Arnott's is a well-known Australian company. It makes cookies and crackers. The head office is in Homebush, near Sydney. It has factories in Australia, Indonesia, and Papua New Guinea. I work at the Jakarta factory.*

#### SPEAKING

- 2 Match the questions with the answers. Then practice with a partner.

- |                                  |   |
|----------------------------------|---|
| 1 Which company do you work for? | a Cookies and crackers.                       |
| 2 What nationality is Arnott's?  | b Australia, Indonesia, and Papua New Guinea. |
| 3 What does it make?             | c Homebush, near Sydney.                      |
| 4 Where is the head office?      | d Arnott's.                                   |
| 5 Where does it have factories?  | e At the Jakarta factory.                     |
| 6 Where do you work?             | f Australian.                                 |

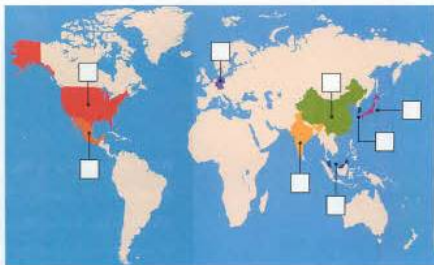
## MODULE 4.3

### Countries

#### LISTENING

- 1 **31** Listen and repeat the country names. Then number the boxes on the map 1–8.

- China
- Germany
- India
- Japan
- South Korea
- Malaysia
- Mexico
- the United States



#### SPEAKING

- 2 Work with a partner. Take turns asking and answering about the countries.
- A** *Where's China?*  
**B** *It's here. (Speaker B points to China.)*

## MODULE 4.4

### LISTENING

- 1 **32** Listen and repeat the city names.

Acapulco	Akurdi	Busan	Detroit
Frankfurt	Kuala Lumpur	Sendai	Wuxi

### SPEAKING

- 2 Work with a partner. Take turns asking and answering about the cities above. Use one of the countries in Module 4.3 each time you answer.
- A** *Where's Acapulco?*      **B** *It's in Mexico. / Maybe it's in Mexico.*
- 3 **33** Listen and check.

## MODULE 4.5

### SPEAKING

- 1 Look at this:

**A** *Is Suntech a Chinese company?*      **B** *Yes, it is.*  
**A** *What nationality is Bajaj?*      **B** *It's Indian.*

- 34** What is the nationality word for each country in Module 4.3? Talk to a partner, then listen and write.

1 <u>Chinese</u>	4 _____	7 _____
2 _____	5 _____	8 _____
3 _____	6 _____	

- 2 Work with a partner. Take turns asking and answering about Samsung, Arnott's, and other companies that you know.

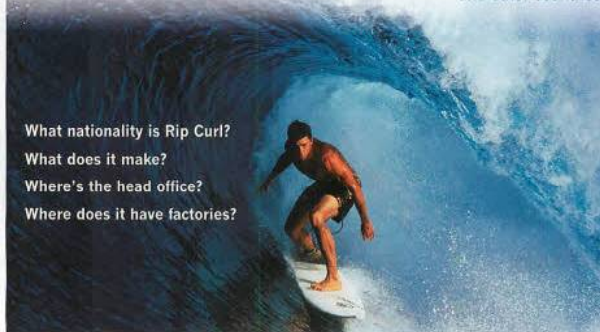
**NOTE** For more information on saying countries and nationalities in English, turn to page 79.

## MODULE 4.6

### READING

- 1 Work with a partner. Ask and answer about a company called Rip Curl.

Company	Nationality	Products	Head office location	Factory locations
Rip Curl	Australian	surf gear	Torquay, Victoria	Australia, France, and other countries



What nationality is Rip Curl?  
 What does it make?  
 Where's the head office?  
 Where does it have factories?

## LISTENING

- 2  35 Listen and repeat the company names.

**GAGGIA**   **Kimberly-Clark**   **LG**  
**RENAULT**   **NOKIA**   **SEIKO**

## SPEAKING

- 3 **Student A** Look at the chart below.

**Student B** Turn to page 77.

Take turns asking and answering questions about the companies and complete the chart. Use the questions in Module 4.6. Start like this:

**A** What nationality is Gaggia?

**B** It's ...

Company	Nationality	Products	Head office location	Factory locations
Gaggia				
Kimberly-Clark	American	paper products	Irving, Texas	the United States, Germany, and other countries
LG				
Nokia	Finnish	cell phones	Helsinki	Finland, Brazil, and other countries
Renault				
Seiko	Japanese	clocks and watches	Tokyo	Japan, Hong Kong, and other countries





## MODULE 4.7

### A presentation

#### WRITING

- 1 Work with a partner or in a small group. Write about your company, a company you know, or use your own ideas.

Company name: \_\_\_\_\_

Nationality: \_\_\_\_\_

Product(s): \_\_\_\_\_

Head office location: \_\_\_\_\_

Factory location(s): \_\_\_\_\_

You work at: \_\_\_\_\_

#### SPEAKING

- 2 Present your information to the class. Start like this:  
*Hello. I'd like to tell you about (company name). It's ...*

## MODULE 4.8

### Numbers 100–999

#### LISTENING

- 1 **36** Listen and repeat these numbers.

100 205 417 683 996

- 2 **37** Listen and write the numbers.

371 \_\_\_\_\_

- 3 **38** Say these numbers. Then listen and check.

105 239 515 644 721

## MODULE 4.9

### Street addresses

#### READING

- 1 Say numbers with one or two digits in street addresses like this:

9 Maple Avenue	<i>nine Maple Avenue</i>
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77 Hill Street	<i>seventy-seven Hill Street</i>
----------------	----------------------------------

Say numbers with three digits in addresses like this:

321 Canyon Drive	<i>three hundred twenty-one Canyon Drive</i>
------------------	--

OR <i>three twenty-one Canyon Drive</i>
---

We usually use separate digits for zip codes, for example:

Tokyo 105-8529	<i>Tokyo one oh five dash eight five two nine</i>
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New York 10024	<i>New York one oh oh two four</i>
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**NOTE** You can use 'zero' instead of 'oh'.

#### SPEAKING

- 2 **39** Work with a partner. Take turns saying these addresses. Then listen and check.

1 105 Wakefield Street, Wellington 6011

2 71-6 Songpa-Gu, Munjung-Dong, Seoul 138-214


3 644 Hope Street, Los Angeles 90071

4 230 Orchard Road, Singapore 238854

## MODULE 4.10

### On the phone – Sorry, what was that?

#### LISTENING

- 1  40 Vanessa Chung is going to Dave Martin's office in New York. She calls to check the address. Listen and complete the conversation.

- A Hi, Dave. \_\_\_\_\_<sup>1</sup> is Vanessa.  
 B Hi, Vanessa.  
 A Listen, I'm \_\_\_\_\_<sup>2</sup> the station.  
 Is your \_\_\_\_\_<sup>3</sup> 338 North Broadway?  
 B No, it's 348 North Broadway.  
 A Sorry, what was that?  
 B 3-4-8 North Broadway.  
 A 348. OK. See you \_\_\_\_\_<sup>4</sup>. Bye.  
 B Bye.



#### SPEAKING

- 2 Practice the conversation with a partner.  
 3 Practice again. Change the words in blue. Use these addresses and expressions.

235 / 265 West Central	Excuse me?
421 / 471 Avenue of the Americas	Sorry, what did you say?

## MODULE 4.11

### Culture corner – National products

#### READING

- 1 Look at this:

*Mongolia produces wool.*

Can you match the other countries and products in the same way? Talk to a partner, then check the information on page 91. How many of your answers are correct?



wool

Mongolia Chile Denmark Holland Japan South Africa Thailand



wine



diamonds



rice



paper



flowers



wind turbines

#### SPEAKING

- 2 What does your country produce? What foreign products do you buy?