

INTERMEDIATE Let's have dinner

Conversation

Hiro: I think we're finished here. Johnson: So do I. Are you hungry.?

Hiro: Yes, a little.

Johnson: Let's have dinner.

We can talk about marketing plans.

Hiro: That's a good idea.

Johnson: What do you feel like?

Hiro: I feel fine.

Johnson: No, I mean what do you feel like eating.

Hiro: I see. What do I want to eat?

Johnson : That`s right.

Vocabulary

- 1. annual-(adj) Once a year.
- 2. corporate-(adj) Belonging to a corporation.
- 3. differentiate-(v) To show or see the difference between things.
- 4. expect-(v) To think something will probably happen.
- 5. frequency-(n) The measure of how often something happens.
- 6. intentions-(n) Plan; what someone plans to do.
- 7. involve-(v) To make someone or something a part of something else.
- 8. material-(n) What something is made of.*
- 9. necessary-(adj) Needed.
- 10. position-(n) Place, status or rank.
- 11. precise-(adj) Exact.
- 12. service-(n) Work done for the benefit of another.
- 13. success-(n) A good ending.*
- 14. successful-(adj) Accomplished at what one set out to do.*
- 15. intend-(v) Plan to.



Elements of a SMART objective

Specific

Is there a description of a precise or specific behaviour / outcome which is linked to a rate, number, percentage or frequency?

Measurable

Is there a reliable system in place to measure progress towards the achievement of the objective?

Achievable

The objectives that are set with people need to be capable of being reached, put most basically; there is a likelihood of success but that does not mean easy or simple.

Relevant

This means two things; that the goal or target being set with the individual is something they can actually impact upon or change and secondly it is also important to the organization.

Time-bound

No date = No good.

