



## Beginner **Introducing my Company**

### **Conversation**

To make introductions in a business setting: Waiter hands drink to Esaki.

Esaki: Thank you very much.

Tago: Hello, I don't think we've been introduced. Tago Mikio.

Esaki: Esaki Goro. Pleased to meet you, Mr. Mikio.

Tago: And what company are you from, Mr. Goro?

Esaki: SeaWide. I'm the sales representative for this region.

Tago: Ah, yes. I know your company. Your business is expanding very rapidly at the moment.

Esaki: Yes, we're doing quite well. How about you? Who do you work for?

Tago: I actually work for myself. I'm the C.E.O. of a small export and packaging company, mainly seafood products.

Esaki: It's a growing market.

Tago: Yes, it is and a very competitive one, Mr. Goro

Esaki: Please call me Esaki.

Tago: Certainly Esaki, let me introduce you to someone. Suki— this is Esaki Goro – he's the Regional Representative for SeaWide. This is Suki Inazo, my sales manager.

Suki: How do you do Mr. Goro?

Esaki: I'm very well, thank you. It's my pleasure to meet you, Ms. Inazo.

Suki: Likewise, Mr. Goro.

Esaki: Can I get you another drink?

Suki: No, thank you.

### **Activity**

Role play with your coach. Introduce yourselves to each other. Try to get as much information about work from each other. Think of a famous person or someone you know. Tell your coach about that person's job, company, position, etc.